



## Arinex Pty Ltd Sponsorship Sales and Marketing Manager

*Are you ready to take your career to new heights within Australia's leading conference, incentive and special events team ARINEX?*

We are currently looking for a **Sponsorship Sales and Marketing Manager** to join our dynamic Sponsorship and Exhibitions Team. You will be responsible for managing sponsorship sales and marketing to support Arinex and its clients across a variety of industries on mutually agreed event objectives.

### Desired Skills and Experience

To be successful YOU will have:

- A high degree of initiative, with a background in marketing, sales or account management
- Experience in developing compelling marketing content and materials.
- The ability to build relationships and trust with clients at senior management level
- The ability to recognise opportunities and act on them
- The ability to meet deadlines and targets

To be successful in the role YOU will be:

- Driven to excel in the role and motivated to invest in your professional development
- Highly organised with solid writing and administration skills, and exceptional attention to detail
- Demonstrated ability to retain and grow revenue from partnership/account portfolios
- Able to conduct research into specific niche topics and industry trends
- Comfortable working autonomously in a supportive, collaborative environment
- A confident presenter with excellent verbal and written communications skills

### Inspired?

To be considered for this role, please use the following link to download and complete the application form: [Arinex Application for Employment](#). Then submit this application form as a MS Word file, with a Cover Letter and CV via LinkedIn: [Apply Here](#)

### About Arinex

The Arinex culture is dynamic, fast paced, fun and has a friendly team environment with like-minded people. As leaders in our field, we pride ourselves on the ability to work hard both as a team, and also on our own, to achieve great outcomes for our clients and our staff. We believe in developing our staff to achieve their full potential whilst having fun along the way. Staff enjoy substantial training; professional development and promotion; advanced support systems and technology infrastructure; and travel experiences. We pride ourselves on providing a work environment that encourages a sense of identity, achievement and enjoyment.



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