



Arinex Pty Ltd
Executive Manager, Marketing and Sales
(Sydney)

Are you ready to lead and grow a first-class team of marketing and sales professionals?

We are looking for a Sydney based charismatic and energetic **Executive Manager, Marketing and Sales** to lead a team of 10 + marketing and sales professionals and be responsible for the marketing and sales Strategy for Arinex.

A market leader in our field, we thrive on building personable relationships, utilising our creativity and imagination to proactively showcase our world class service to prospective clients.

This role is perfect for an experienced marketing and sales leader with a deep understanding of the MICE industry.

If building a high performing team, whilst connecting with clients from an array of industries and the potential to earn big \$ excites you, then we would love to meet you.

Desired Skills and Experience

To be successful YOU will have:

- An inspirational leadership style, with a proven track record for growing a high performing marketing and sales team.
- Success in the development and management of successful marketing and/or sales strategies.
- Demonstrated credibility when building professional relationships, preferably within the Association industry.
- Demonstrated marketing and brand awareness, particularly with digital platforms.
- A talent for presenting and winning negotiations.

To be successful in the role YOU will be:

- An experienced marketing and/or sales professional who smashes targets.
- Highly driven and thrive within a fast-paced environment.
- A creative forward thinker with a solutions focus.
- An expert in operating Salesforce or similar CRM.
- A strategic thinker with strong planning and organisation skills, essential to meeting deadlines.

You will have the opportunity to:

- Join a growth organisation with a renowned and reputable brand.
- Embrace a leadership role with diverse, challenging and rewarding experiences.
- Be part of an engaged and collaborative team; inspired to make a difference to our clients, partners and local communities.
- Receive a rewarding and competitive remuneration package.

Inspired?

Submit your application with a cover letter (stating your salary expectations) and a copy of your current resume. **Follow this link to submit your application via LinkedIn: [Apply Here](#)**



About Arinex

The Arinex culture is dynamic, fast paced, fun and has a friendly team environment with like-minded people. As leaders in our field we pride ourselves on the ability to work hard both as a team, and also on our own, to achieve great things for our clients and our staff. We believe in developing our staff to achieve their full potential whilst having fun along the way. Staff are able to enjoy substantial training; professional development and promotion; advanced support systems and technology infrastructure; & travel experiences. We pride ourselves on providing a work environment that encourages a sense of identity and a sense of enjoyment.



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